



United States Department of the Interior

BUREAU OF LAND MANAGEMENT
National Business Center
Denver Federal Center, Building 50
Denver, CO 80225-0047

In Reply Refer To:
1510 (BC-680B) P

April 14, 1998

EMS Transmission
Information Bulletin No. BC-98-064

To: AFOs, WO850, NTC

From: Group Administrator, Property Operations & Property/Procurement Systems
Group Administrator, Information Technology Acquisition & Professional Services

Subject: Blanket Purchase Agreements (BPAs) for Cattleguards and PCs

Following through with the Acquisition Strategies Team Initiative, the National Business Center, in conjunction with a number of technical leads and contract specialists, has negotiated five BPAs for Bureauwide use. These BPAs work along with the vendor's General Services Administration Schedules, but they also include additional price discounts and one provides for F.O.B. Destination verses F.O.B. Origin terms, resulting in no additional cost for shipping.

These vendors are as follows:

Cattleguards: Big "R" Manufacturing, which offers an 8 percent discount off the GSA price and an additional 2 percent discount for using your Purchase Card for a total of 10 percent discount. In addition, all delivery charges have been waived by the new terms of F.O.B. Destination verses the GSA Schedule's F.O.B Origin. (Please refer to Attachment 1.)

PCs: Dell Computers, Inc., provides reduced prices for specific configurations; Micron Electronics, Inc., 2 percent discount from GSA scheduled price; and Government Acquisitions, Inc., provides a 1 percent discount from the GSA scheduled price and Gateway 2000, Inc. (Please refer to the attached BPAs.) The National Business Center recently ordered 55 desktop PCs and 10 laptops under the Gateway BPA. The price was approximately 5 percent below the GSA schedule. This price reduction was offered under the BPA because of the large quantity and the price reductions possible by consolidating requirements.

Through our research and negotiations with these firms, it appears that, in order for vendors to "pass-on" discounts to the BLM, they in turn have to realize additional savings themselves. They can realize additional savings if we in the BLM consolidate our orders.

In the case of the cattleguards, if we plan like we have in the past and receive timely budget passbacks we should be able to consolidate our orders in the early spring and have the cattleguards ready for installation during the field season. This also holds true for the end of the fiscal year and after fire season. Thus, a bi-annual consolidation would be in order. Records indicate that these two periods are our heaviest ordering times. The vendor or manufacturer, in turn, can reduce the number of smaller manufacturing runs, thus evening out their production process. The vendor can also make deliveries with "full truckloads" verses the uneconomical "less than full truckloads." Under this BPA, orders would be placed exactly the way they are currently being placed, by the field offices directly through the vendor.

The National Business Center plans to pursue regular consolidated orders for PCs across the BLM. Those orders are tentatively scheduled for May, September, and January. Details will be provided soon.

Consolidating our orders for these supplies makes sense when these additional discounts are applied. When viewing larger requirements, you may even be able to receive a few Cattleguards or PCs at no additional cost.

The BLM has committed to consolidating our orders to these vendors to realize these additional terms and conditions. However, if your requirements do not happen to fall into any one of the consolidation periods, you may also use the BPA by simply referencing the BPA No. when placing your order. The vendor will automatically apply the discounts and additional terms that are available along with conditions such as shipping at no additional cost.

These BPAs, as well as other Bureauwide acquisition strategies may be found on our IntraNet at <http://web.blm.gov.natacq>. Please bookmark this site on your browser and review prior to submitting requisitions to either your field or NBC acquisition office.

Questions concerning the Cattleguard BPA should be directed to John Sherman, Procurement Analyst, Procurement Systems Team (BC-680B), at (303) 236-9441. For the PC BPAs, please contact Ron Corsi, Procurement Analyst, Information Technology Acquisition Team (BC-660B), at (303) 236-0226.

Signed by:
Robert Palmer
Property Operations & Property/Procurement
Systems

Authenticated by:
Gwen Rush
Property Operations/Systems

Signed by:
Joseph Bogus (Acting)
Professional Services

5 Attachments

- 1 - BPA with Big "R" Manufacturing (2 pp)
- 2 - BPA with Dell Computers (9 pp)
- 3 - BPA with Gateway 2000, Inc. (3 pp)
- 4 - BPA with Government Acquisitions, Inc. (3 pp)
- 5 - BPA with Micron Computers (3 pp)

Distribution

RS-150A, BLM Library
BC-680, John Sherman
BC-680, Reading File
DW-101

DOI-BUREAU OF LAND MANAGEMENT
BLANKET PURCHASE AGREEMENT
WITH
Big "R" Manufacturing & Distributing, Inc.

Pursuant to GSA Federal Supply contract number GS-07F-8733D, Blanket Purchase Agreement, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) exclusively with the Bureau of Land Management.

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	SPECIAL BPA DISCOUNT/PRICES
All Steel Cattle Guards, Clean-Outs and Bases	Eight (8) percent Discount off the GSA Schedule Price

In consideration for the above additional discounts off the GSA price, as well as consideration for the F.O.B. Destination vs. F.O.B. Source terms, the BLM agrees to consolidate their orders bi-annually. Once in the early Spring time frame (February 28) and the second time at the end of the Fiscal year and after Fire Season (September 20).

(2) Delivery:

DESTINATION	DELIVERY SCHEDULE/DATE
All deliveries made to BLM offices in the Western portion of the U.S. are to be treated as F.O.B. Destination as compared to F.O.B Source on the referenced Schedule.	30 calendar days after receipt of order or less unless customers agree to up to 45 days during the two consolidations periods.

Deliveries for Alaska are F.O.B. Dock, Seattle Washington

(3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be 135 steel cattle guards annually.

(4) This BPA does not obligate any funds.

(5) This BPA expires on the date that the referenced Schedule expires which is: February 28, 2001.

(6) The following offices are hereby authorized to place orders under this BPA:

Contracting Officers, authorized Personnel with Purchase card authority at both the State and field levels, * National Business Center, National Interagency Fire Center, Helium Operations, and the Washington Office.

* The National Business Center is the issuing office and may be contacted for any questions regarding this BPA.

(7) Orders will be placed against this BPA via Telephone, Facsimile, or hard copy. At the Contractor's request, telephone orders will be confirmed in writing.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- a. Name of Contractor
- b. BPA Number
- c. Date of Purchase
- d. Purchase order number
- e. Itemized list of supplies or services furnished
- f. Quantity, unit price, and extension of each item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- g. Date of delivery or shipment.

(9) The requirements of a proper invoice are as specified in the Federal Supply schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against the BPA.

(10) The terms and conditions in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of the BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

*IMPORTANT -- The Federal Supply Schedules Program permits contractors to offer price reductions in accordance with commercial practice. Teaming Arrangements are permitted with Federal Supply Schedule contractors in accordance with FAR Part 9.6.

SIGNATURES:

Original Signed by 3/27/98
John Sherman Date
Contracting Officer
DOI-Bureau of Land Management

Original Signed by 3/27/98
Tom Selders Date
Vice President
Big "R" Manufacturing

BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE
DEPARTMENT OF THE INTERIOR
BUREAU OF LAND MANAGEMENT

Dell Computers, Inc.

In the spirit of the National Performance Review, the Bureau of Land Management (BLM) and Dell Marketing L.P. enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Service Administration (GSA) Federal Supply Schedule Contract GS-35F-4076D.

Federal Supply Schedule contract BPA's eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations, and the evaluation of bids and offers.

This BPA will further decrease costs, reduce paperwork and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the Government that works better and costs less.

SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS OFFEROR TO COMPLETE BLOCKS 12, 17, 23, 24, & 30				1. REQUISITION NUMBER		PAGE 1 OF											
2. CONTRACT NO. N660-P-98-1023		3. AWARD/EFFECTIVE DATE See Block 31c		4. ORDER NUMBER		5. SOLICITATION NUMBER		6. SOLICITATION ISSUE DATE									
7. FOR SOLICITATION INFORMATION CALL: 2			a. NAME			b. TELEPHONE NUMBER (No collect calls)		8. OFFER DUE DATE/ LOCAL TIME:									
9. ISSUED BY Department of the Interior Bureau of Land Management Bldg. 50 Denver Federal Center Mail Code BC660B Denver, CO 80225 Phone # 303-236-0226 Fax # 303-236-0619 Contracting Officer: Ronald P. Corsi			CODE		N68939		10. THIS ACQUISITION IS <input type="checkbox"/> UNRESTRICTED <input type="checkbox"/> SET ASIDE: _____% FOR <input type="checkbox"/> SMALL BUSINESS <input type="checkbox"/> SMALL DISAV. BUS. <input type="checkbox"/> S(A) SIC: SIZE STANDARD:		11. DELIVERY FOR FOB DESTINATION UNLESS BLOCK IS MARKED <input type="checkbox"/> SEE SCHEDULE		12. DISCOUNT TERMS						
			<input type="checkbox"/> 13a. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 700)						13b. RATING		14. METHOD OF SOLICITATION <input type="checkbox"/> RFQ <input type="checkbox"/> IFB <input type="checkbox"/> RFP						
			15. DELIVER TO		CODE				16. ADMINISTERED BY				CODE				
			Address to be provided on each order placed against this BPA.														
17a. CONTRACTOR/ OFFEROR		CODE				FACILITY CODE				18a. PAYMENT WILL BE MADE BY				CODE			
Dell Marketing L.P. 1 Dell Way Attn: Josh Palmer RR-2E Round Rock, TX 78682 TELEPHONE NO. 800-727-1100, extension 62267												Address to be provided on each order placed against this BPA.					
<input type="checkbox"/> 17b. CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH ADDRESS IN OFFER						18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 18a. UNLESS BLOCK BELOW IS CHECKED <input type="checkbox"/> SEE ADDENDUM											
19. ITEM NO.		20. SCHEDULE OF SUPPLIES/SERVICES				21. QUANTITY		22. UNIT		23. UNIT PRICE		24. AMOUNT					
		See Attached Pages <small>(Attach Additional Sheets as Necessary)</small>															
25. ACCOUNTING AND APPROPRIATION DATA								26. TOTAL AWARD AMOUNT (For Govt. Use Only)									
<input type="checkbox"/> 27a. SOLICITATION INCORPORATES BY REFERENCE FAR 52.212-1, 52.212-4. FAR 52.212-3 AND 52.212-5 ARE ATTACHED. <input type="checkbox"/> ARE <input type="checkbox"/> ARE NOT ATTACHED										<input type="checkbox"/> 27b. CONTRACT/PURCHASE ORDER INCORPORATES BY REFERENCE FAR 52.212-4. FAR IS ATTACHED, ADDENDA <input checked="" type="checkbox"/> ARE <input type="checkbox"/> ARE NOT ATTACHED							
28. CONTRACTOR IS REQUIRED TO SIGN THIS DOCUMENT AND RETURN _____ <input type="checkbox"/> TO ISSUING OFFICE. CONTRACTOR AGREES TO FURNISH AND DELIVER ALL ITEMS SET FORTH OR OTHERWISE IDENTIFIED ABOVE AND ON ANY ADDITIONAL SHEETS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED HEREIN.						29. AWARD OF CONTRACT: REFERENCE _____ OFFER <input type="checkbox"/> DATED _____, YOUR OFFER ON SOLICITATION (BLOCK 5), INCLUDING ANY ADDITIONS OR CHANGES WHICH ARE SET FORTH											
30a. SIGNATURE OF OFFEROR/CONTRACTOR						31a. UNITED STATES OF AMERICA (SIGNATURE OF CONTRACTING OFFICER)											
30b. NAME AND TITLE OF SIGNER Kathleen A. Riley Title GSA Business Manager			30c. DATE SIGNED 3/2/98			31b. NAME OF CONTRACTING OFFICER Ronald P. Corsi Contracting Officer			31c. DATE SIGNED 3/4/98								
32a. QUANTITY IN COLUMN 21 HAS BEEN <input type="checkbox"/> RECEIVED <input type="checkbox"/> INSPECTED <input type="checkbox"/> ACCEPTED, AND CONFORMS TO THE CONTRACT, EXCEPT AS NOTED						33. SHIP NUMBER		34. VOUCHER NUMBER		35. AMOUNT VERIFIED CORRECT FOR							
						PARTIAL		FINAL		37. CHECK NUMBER							
						36. PAYMENT <input type="checkbox"/> COMPLETE <input type="checkbox"/> PARTIAL <input type="checkbox"/> FINAL											
32b. SIGNATURE OF AUTHORIZED GOVT. REPRESENTATIVE			32c. DATE			38. S/R ACCOUNT NUMBER		39. S/R VOUCHER NUMBER		40. PAID BY							
41a. I CERTIFY THIS ACCOUNT IS CORRECT AND PROPER FOR PAYMENT						42a. RECEIVED BY (Print)											
41b. SIGNATURE AND TITLE OF CERTIFYING OFFICER			41c. DATE			42b. RECEIVED AT (Location)											
42c. DATE REC'D (YY/MM/DD)		42d. TOTAL CONTAINERS															

Dell Optiplex Gn		
1.		
16323195		
SKU	DESCRIPTION	BPA PRICE
220-0373	P5MMX200GN+/MT,BASE,2MB VID,512K CACHE	\$2,068.00
310-1234	WIN95,SPC SVR,QKEY,104,6-PIN,KYBD,FACT	
310-3600	MICROSOFT PS2 INTELLIMOUSE,OPTI,FACT	
310-6100	ENERGY STAR LABEL,OPG,OPGX,FACT	
311-0226	32MB,EDO,RAM,NP,1 DIMM,GXP/GXI,FACT	
313-0230	CD-ROM,1,12/24X,GS/GN,M,FACT	
320-0120	ULTRASCAN 1000HS(16.0"VIS) COLOR MONITOR	
320-3202	MATROX MILL,VID,PCI,4MB,FACT	
340-0660	3.5,1.44MB FLOPPY DRIVE,PLEX,GN/MT,FACT	
340-0679	2.1G,EIDE,GNM/T,FACT	
420-0102	NTWS 4.0,OPTI,FACT,CD,ENG	
430-0110	7 SLOT RISER,GN/GXAT,WOL,ACTIVE,FACT	
900-1350	SLCTCRE,NBD,WANG,INIT	
900-1352	SLCTCRE,NBD,WANG,2YR EXT	

Dell Optiplex Gxa			2.	16323232
SKU	DESCRIPTION	BPA PRICE		
220-0401	P6233,GXAEM+/MT BASE W/512K CACHE,2MB VI	\$2,349.00		
310-1234	WIN95,SPC SVR,QKEY,104,6-PIN,KYBD,FACT			
310-3600	MICROSOFT PS2 INTELLIMOUSE,OPTI,FACT			
310-6100	ENERGY STAR LABEL,OPG,OPGX,FACT			
311-0277	64MB,ECC,SDRAM,1 DIMM,GXA,FACT			
313-0232	CD-ROM,I,12/24X,GXI/GXA,(M/MT),FACT			
320-0120	ULTRASCAN 1000HS(16.0"VIS) COLOR MONITOR			
320-0215	OPTIPLEX GXA 2MB VIDEO UPGRADE			
340-0332	3.5,1.44MB,GXA,FACT,MT			
340-0480	3.2GB,IDE,GXAM/T,FACT			
420-0102	NTWS 4.0,OPTI,FACT,CD,ENG			
430-0110	7 SLOT RISER,GN/GXAT,WOL,ACTIVE,FACT			
900-1350	SLCTCRE,NBD,WANG,INIT			
900-1352	SLCTCRE,NBD,WANG,2YR EXT			

Dell Optiplex Gxa		3.	16323255
SKU	DESCRIPTION	BPA PRICE	
220-0403	P6266,GXAEM+/MT BASE W/512K CACHE,2MB VI	\$3,068.00	
310-1234	WIN95,SPC SVR,QKEY,104,6-PIN,KYBD,FACT		
310-3600	MICROSOFT PS2 INTELLIMOUSE,OPTI,FACT		
310-6100	ENERGY STAR LABEL,OPG,OPGX,FACT		
311-0277	64MB,ECC,SDRAM,1 DIMM,GXA,FACT		
313-0232	CD-ROM,I,12/24X,GXI/GXA,(M/MT),FACT		
320-0034	DELL ULTRASCAN 1600HS (19.8"VIS)#1626HT		
320-0215	OPTIPLEX GXA 2MB VIDEO UPGRADE		
340-0332	3.5,1.44MB,GXA,FACT,MT		
340-1347	4.3GB,IDE,GXA/GN/M/T,FACT		
420-0102	NTWS 4.0,OPTI,FACT,CD,ENG		
430-0110	7 SLOT RISER,GN/GXAT,WOL,ACTIVE,FACT		
900-1350	SLCTCRE,NBD,WANG,INIT		
900-1352	SLCTCRE,NBD,WANG,2YR EXT		

Dell Latitude CP 166			4.	16323139
SKU	DESCRIPTION	BPA PRICE		
220-0385	LAT CP M166ST TFT,DOM	\$2,774.00		
310-6502	NYLON CASE,DUAL COMPARTMENT,NBK,US,TIED			
311-0343	32MB,1DIMM,EDO,LAT,CP,FACT			
313-0236	20XCD,INTERNAL/EXTERNAL,LAT CP,FACT			
313-3605	33.6 XJACK/PCMCIA MDM, ALL NBKS FACT			
340-6202	2.1GB,HD,12.5MM,LAT CP, FACT			
420-0541	WIN95 W/CD, LATITUDE CP			
900-1850	SLCTCRE,NBD LAT,INTL,WANG,INIT			
900-1852	SLCTCRE,NBD LAT,INTL,WANG,2YR EXT			

Dell Latitude CP 233			5.	16323157
SKU	DESCRIPTION	BPA PRICE		
220-6203	LAT CP,M233XT,13.3"XVGA TFT	\$3,974.00		
310-4552	C/PORT APR,W/MONITOR STND,LAT,CP, FACT			
310-6502	NYLON CASE,DUAL COMPARTMENT,NBK,US,TIED			
311-0342	64MB,1DIMM,EDO,LAT CP, FACT			
313-0236	20XCD,INTERNAL/EXTERNAL,LAT CP, FACT			
313-3605	33.6 XJACK/PCMCIA MDM, ALL NBKS FACT			
340-6204	4.0GB,HD,12.5MM,LAT CP, FACT			
420-0541	WIN95 W/CD, LATITUDE CP			
900-1850	SLCTCRE,NBD LAT,INTL,WANG,INIT			

Dell Workstation 400		6.	16323282
SKU	DESCRIPTION	BPA PRICE	
220-2121	6300 PII/MT,WS400,BASE	\$4,557.00	
310-0019	MOCROSOFT SYSTEM MOUSE		
310-1234	WIN95,SPC SVR,QKEY,104,6-PIN,KYBD, FACT		
311-0292	TERMINATOR CARD,WS400, FACT		
311-0306	128MB ECC,RAM,1 DIMM,WS400, FACT		
313-0351	12/24X SCSI CD-ROM,M/MT WS400, FACT		
320-0034	DELL ULTRASCAN 1600HS (19.8"VIS)#1626HT		
320-3604	MATROX MILL,VIDEO BOARD,PCI,8MB, FACT		
340-2094	3.5,1.44MB,WS400/MT, FACT		
340-2112	9.1GB,SCSI/UW,W/2940 CTL,WS400/MT		
340-2113	68PIN,SCSI CABLE, FACT TIED		
420-0100	NTWS 4.0,OPTI, FACT,CD,ENG		
900-1760	SELECTCARE,NBD,WANG,INIT,WS		
900-1762	SELECTCARE,NBD,WANG,2YR EXT,WS		
900-4928	WS,WIN NT SPRT, 1YR		

Dell Poweredge 4200		
		7.
		16323111
SKU	DESCRIPTION	BPA PRICE
220-9057	BASE,PE4200,266/512K/RDNT	\$6,912.00
310-0017	MICROSOFT SYSTEM MOUSE,F3,NFI	
310-7002	SILITEK,QUIETKEY 104,KEYBOARD 6P,FACT	
311-0247	TERMINATOR CARD,PE4200,FACT	
311-1167	64M RAM,2DIMMS,PE4100,FACT	
313-0155	12/24X SCSI,CD-ROM,PEDGE SRVRS,FACT	
320-0120	ULTRASCAN 1000HS(16.0"VIS) COLOR MONITOR	
340-0312	CONFIG 1, INCREASING HARD DRIVE	
340-5891	1.44MB,FD,PEDGE 4100, FACT	
340-7676	4GB SCSI,SCA,PEDGE, FACT	
340-7676	4GB SCSI,SCA,PEDGE,FACT	
340-7696	12/24GB DDS-3 TBU,4100/6100,FACT	
430-0008	INTEL,PRO/100B,PCI,TPO,FACT	
430-2185	MS NTS 4.0 INCL 10 CAL,FI,CD,FACT	
365-1234	READYWARE INSTALLATION FEE	
900-1300	SLCTCRE,SVR,NBD,WANG,INIT	
900-1302	SLCTCRE,SVR,NBD,WANG,2YR EXT	
900-4915	BCARE,1 YR,DRCTLN 5 RES	

Dell Poweredge 6100		
		8.
		16323325
SKU	DESCRIPTION	BPA PRICE
220-4167	PEDGE 6100,200MHZ/512K CACHE,RDNT,BASE	\$17,555.00
310-7002	SILITEK,QUIETKEY 104,KEYBOARD 6P,FACT	
311-0252	2GB,SIMM,MEM BOARD,(16SKT),PE6100,FACT	
311-0373	6100,200/512K,4 PROC W/PROC CARD,FACT	
311-1422	512MB,SIMM,60N,TL,72P,PEDGE6100,FACT	
313-0155	12/24X SCSI,CD-ROM,PEDGE SRVRS,FACT	
320-0034	DELL ULTRASCAN 1600HS(19.8"VIS) #1626HT	
340-5889	9GB SCSI,SCA,PEDGE,FACT	
340-5889	9GB SCSI,SCA,PEDGE,FACT	
340-5889	9GB SCSI,SCA,PEDGE,FACT	
340-5891	1.44MB,FD,PEDGE 4100,FACT	
340-5892	CONFIG 1,INCREASING HARD DRIVE	
340-7696	12/24GB DDS-3 TBU,4100/6100,FACT	
430-0008	INTEL,PRO/100B,PCI,TPO,FACT	
430-2185	MS NTS 4.0 INCL 10 CAL,FL,CD,FACT	
365-1234	READYWARE INSTALLATION FEE	
900-1300	SLCTCRE,SVR,NBD,WANG,INIT	
900-1302	SLCTCRE,SVR,NBD,WANG,2YR EXT	
900-4915	BCARE,1YR,DRCTLN 5 RES	

BPA: N660-P98-1018

BUREAU OF LAND MANAGEMENT
BLANKET PURCHASE AGREEMENT
 WITH
 Gateway 2000, Inc.

Pursuant to GSA Federal Supply contract number GS-35F-4565G, Blanket Purchase Agreement, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH The Bureau of Land Management (BLM):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER
 DISCOUNT/PRICE

*SPECIAL BPA

All ADP Supplies Available under the
 Account referenced contract Executive.

Contact Gateway 2000

(2) Delivery:

DESTINATION
 SCHEDULE/DATES

DELIVERY

Any BLM Office as stated
 upon issuance of call.

30 calendar days after receipt
 of order or less.

(3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be 500 to 1,000 units.

(4) This BPA does not obligate any funds.

(5) This BPA expires on 3-31-99 or at the end of the contract period, whichever is earlier.

(6) The following offices are hereby authorized to place orders under this BPA:

Contracting Officers at the Bureau of Land Management State Offices, National Business Center, National Interagency Fire Center and Washington Office.

For all offices, excluding the National Business Center, order amounts are limited to the contract maximum order limitation. National Business Center order amounts are unlimited.

OFFICE POINTS OF CONTACT

Office locations and points of contact for questions regarding state office use of the BPA are as follows:

Alaska State Office, Anchorage, AK, Procurement Analyst, (907) 267-1323
Arizona State Office, Phoenix, AZ, Procurement Analyst, (602) 650-0226
California State Office, Sacramento, CA, Procurement Analyst (916) 979-2780
Colorado State Office, Lakewood, CO, Procurement Analyst, (303) 239-3677
Eastern States Office, Springfield, VA, Procurement Analyst, (703) 440-1596
Idaho State Office, Boise, ID, Procurement Analyst, (208) 384-3244
Montana State Office, Billings, MT, Procurement Analyst, (406) 255-2746
Nevada State Office, Reno Nevada, Procurement Analyst, (702) 785-6412
New Mexico State Office, Albuquerque, NM, Procurement Analyst, (505) 761-8911
Oregon State Office, Portland, OR, Procurement Analyst, (503) 952-6312
Utah State Office, Salt Lake City, UT, Procurement Analyst, (801) 539-4172
Wyoming State Office, Cheyenne, WY, Procurement Analyst, (307) 775-6058
National Interagency Fire Center, Boise, ID, Procurement Analyst, (208) 387-5574
National Business Center, Denver, CO, Procurement Analyst, (303) 236-0226**
Washington Office, Washington, D.C., Procurement Analyst, (202) 452-5177

**The National Business Center is the issuing office and may be contacted for any questions regarding this BPA.

(7) Orders will be placed against this BPA via Telephone, Electronic Data Interchange (EDI), FAX or paper. At the contractor's request telephone orders will be confirmed in writing.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- a. Name of contractor
- b. BPA Number
- c. Date of purchase
- d. Purchase order number
- e. Itemized list of supplies or services furnished
- f. Quantity, unit price, and extension of each item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information)
- d. Date of delivery or shipment

(9) The requirements of a proper invoice are as specified in the Federal Supply schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against the BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of the BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

*IMPORTANT -- The Federal Supply Schedules Program permits contractors to offer price reductions in accordance with commercial practice. Teaming Arrangements are permitted with Federal Supply contractors in accordance with FAR Part 9.6.

SIGNATURES:

Ronald Corsi Date
Contracting Officer
Bureau of Land Management

Name: Date
Title:
Gateway 2000, Inc.

BPA NUMBER: N660-P98-1017

BUREAU OF LAND MANAGEMENT
BLANKET PURCHASE AGREEMENT
WITH
Government Acquisitions Inc.

Pursuant to GSA Federal Supply contract number GS-35F-3143D, Blanket Purchase Agreement, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH The Bureau of Land Management (BLM):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
Gateway 2000 Desktops, Micron Desktops and Trademark Desktops and Laptops	1% off GSA # GS-35F-3143D

(2) Delivery:

DESTINATION	DELIVERY SCHEDULE/DATES
Any BLM Office as stated upon issuance of call.	30 calendar days after receipt of order or less.

(3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be 500 to 1,000 units.

(4) This BPA does not obligate any funds.

(5) This BPA expires on 12-31-98 or at the end of the contract period, whichever is earlier.

(6) The following offices are hereby authorized to place orders under this BPA:

Contracting Officers at the Bureau of Land Management State Offices, National Business Center, National Interagency Fire Center and Washington Office.

For all offices, excluding the National Business Center, order amounts are limited to the contract maximum order limitation. National Business Center order amounts are unlimited.

OFFICE POINTS OF CONTACT

Office locations and points of contact for questions regarding state office use of the BPA are as follows:

Alaska State Office, Anchorage, AK, Procurement Analyst, (907) 267-1323
Arizona State Office, Phoenix, AZ, Procurement Analyst, (602) 650-0226
California State Office, Sacramento, CA, Procurement Analyst (916) 979-2780
Colorado State Office, Lakewood, CO, Procurement Analyst, (303) 239-3677
Eastern States Office, Springfield, VA, Procurement Analyst, (703) 440-1596
Idaho State Office, Boise, ID, Procurement Analyst, (208) 384-3244
Montana State Office, Billings, MT, Procurement Analyst, (406) 255-2746
Nevada State Office, Reno Nevada, Procurement Analyst, (702) 785-6412
New Mexico State Office, Albuquerque, NM, Procurement Analyst, (505) 761-8911
Oregon State Office, Portland, OR, Procurement Analyst, (503) 952-6312
Utah State Office, Salt Lake City, UT, Procurement Analyst, (801) 539-4172
Wyoming State Office, Cheyenne, WY, Procurement Analyst, (307) 775-6058
National Interagency Fire Center, Boise, ID, Procurement Analyst, (208) 387-5574
National Business Center, Denver, CO, Procurement Analyst, (303) 236-0226**
Washington Office, Washington, D.C., Procurement Analyst, (202) 452-5177

**The National Business Center is the issuing office and may be contacted for any questions regarding this BPA.

(7) Orders will be placed against this BPA via Telephone, Electronic Data Interchange (EDI), FAX or paper. At the contractor's request telephone orders will be confirmed in writing.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- a. Name of contractor
- b. BPA Number
- c. Date of purchase
- d. Purchase order number
- e. Itemized list of supplies or services furnished
- f. Quantity, unit price, and extension of each item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information)
- d. Date of delivery or shipment

(9) The requirements of a proper invoice are as specified in the Federal Supply schedule contract. Invoices will submitted to the address specified within the purchase order transmission issued against the BPA.

BPA NUMBER: N660-P98-1019

BUREAU OF LAND MANAGEMENT
BLANKET PURCHASE AGREEMENT
WITH
Micron Electronics, Inc.

Pursuant to GSA Federal Supply contract number GS-35F-4317D, Blanket Purchase Agreement, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH The Bureau of Land Management (BLM):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
All products available under the referenced contract.	2% below GSA # GS-35F-4317D

(2) Delivery:

DESTINATION	DELIVERY SCHEDULE/DATES
Any BLM Office as stated upon issuance of	30 calendar days after receipt of call order or less.

(3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be 500 to 1,000 units.

(4) This BPA does not obligate any funds.

(5) This BPA expires on 3-31-99 or at the end of the contract period, whichever is earlier.

(6) The following offices are hereby authorized to place orders under this BPA:

Contracting Officers at the Bureau of Land Management State Offices, National Business Center, National Interagency Fire Center and Washington Office.

For all offices, excluding the National Business Center, order amounts are limited to the contract maximum order limitation. National Business Center order amounts are unlimited.

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Montana State Office, Billings, MT, Procurement Analyst, (406) 255-2746
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Utah State Office, Salt Lake City, UT, Procurement Analyst, (801) 539-4172
Wyoming State Office, Cheyenne, WY, Procurement Analyst, (307) 775-6058
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(9) The requirements of a proper invoice are as specified in the Federal Supply schedule contract. Invoices will submitted to the address specified within the purchase order transmission issued against the BPA.

